

Indian Solar Hub

PARTNER PROGRAM

ABOUT

Indian Solar Hub

- IndianSolarHub is a tool available online for a common man to understand what is Solar and How we can save using Solar.
- Encourage more and more persons from Rural and undeveloped areas as well as Housewives to learn and start Business in Solar – As a Marketing Channel Partner or Service Partner and Offer online and courses on Solar Energy and Energy Conservation free to every user.
- Form a structured network of clients, service providers, equipment providers and product providers related to Solar Energy.

1

INTERACTIVE SOLAR PORTAL & APP

- Individual Client
- Channel Partner
- System Integrator

2

FOR EVERY SECTOR

- Residential
- Industrial
- Commercial
- Institutional



WHY

Go Solar

1

Cost Effective



2

Renewable



3

Abundant & Accessible



4

Environmental Friendly



5

Low Maintenance Cost



Choose Wisely Go Solar Save Nature

A commercial solar system (100Kw)
Offset over 18,00,000 Kg of carbon
Dioxide over 15 years, saving the
Equivalent of

- 1 Co2 absorbed by 1700 trees in their lifetime
- 2 Amount of net Co2 exhaled by 450 humans for 15 years
- 3 Driving car 72,00,000 Kms



How does IndianSolarHub works for..

Individual Customers | Clients | Organizations

You can visit our Portal and get answers to most of the general questions and doubts about Solar

You can sign in as a customer and fill the information. We will revert with offer for your Solar Plant to you in next 2 days.

You can check online the approx. savings that you will get with Solar at your premises using our Solar Calculator

Once **You** are registered, we will schedule for site visit online and our Team will visit you for Site Survey and detailed offer.

You can also message us and we will be in touch with you shortly.

How does IndianSolarHub works for..

Marketing Channel Partners

If **you** are an individual interested to start career in Solar and having good network and marketing skills, register as a Marketing Channel Partner.

After Site Visit, we will submit the quotation which you can discuss and finalize with your Client. If needed our Team will assist **you** in any way required.

For every enquiry and lead, **you** will get 100 Points.

You can post enquiries and leads online which will be reviewed by our team and responded to you with Site Visit Schedule.

Once the enquiry is converted in to PO or Firm Order, **you** will get Marketing Commission based on Project Size and Standard Guidelines. See Annex. – 1 for details.

After the order is confirmed **you** can redeem your points at Rs. 100 per 1000 Points along with Marketing commission.

How does IndianSolarHub works for..

Installer Partners

If **you** are an individual interested to start career in Solar Projects or already in Solar Business and want to get free Leads as well as support for installations all over India, register as a Installer Partner.

Once the enquiry is converted into PO, Client's details will be shared with **you** and nominal fees will be charged based on Project Size and Standard Guidelines. See Annex. – 2 for details.

We can also provide financial support like investments for BOOT Projects , Loan processing and Leasing.

You can review live enquiries and leads online and can submit your offer for those which you want to Bid for. Our Team will review the same and finalize with Client.

We can also send **you** enquiries that suit to your geographical location and profile.

Advantages of Partnering with IndianSolarHub



Get access to big data of individual and institutional clients all over India at **ZERO Marketing and Business Development Cost.**



Complete assistance for Site Survey and Preparing an Techno-Commercial Offer for your Clients.



Arranging Finance for your Projects



Investing in **BOOT Proposals.**



Site survey templates for an accurate and Economical **solar project proposal**

We can Provide

Site layout with dimensions

Module array layout

Software Report for Generation Data

2D Drawing for Module Layout and
Electrical layout

3D Drawing if specific demand from Client



Details Shared with Each Lead

Customer Site Report
Customer Name
Location (City)
Area of Installation (sq.ft.)
Category : Industrial Residential Commercial
Average Monthly Bill (INR)
Average Monthly Unit (KWH)
Ownership Type : On grid (with net metering) / off grid
System Capacity (kWp) Required
Place of Installation : Flat Roof / Sloping Roof / RCC Slab / Balcony
Available Area (sq.ft.) for Installation
Type of Structure : Elevated / Standard

Who can Register and Become Partner

- 1 System Integrators
- 2 Marketing Professionals
- 3 Solar Equipment Vendors
- 4 Module Manufacturers
- 5 Investors
- 6 Lenders
- 7 Consultants
- 8 System Designers
- 9 O&M Contractors



Annexure 1 : Marketing Channel Partner Commissions

Project Size Kw	Commission Rs. / Watt
1 to 5	3
6-30	2.5
31-75	1.5
76 - 100	1
100 - 500	0.8
> 500	0.5

100 Points per Enquiry Submitted Commission Rs. / Watt

After order - Redeem Points at Rs. 100 / 1000 Points

Annexure 2 – Success Fees for Installer Partners

Project Size Kw	Fees to be Charged Rs. / Watt
1 to 5	3
6-30	2.5
31-75	1.5
76 - 100	1
100 - 500	0.8
> 500	0.5

Join Us and ...

Save your cost **A**

Get free leads **C**

Expand your network **D**

Free Project offers **G**

Very low Operations cost **H**



B Save your time

E Save your quotes

F System design support

Thank You !!

Corporate Office



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